


BLUEPOINT IT Solutions				
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General Manager		Dimitris Baltas		
Contact: Operations Manager		Sorin Turbut		
Established in:	2000	Social capital (€)	130,000	Software Revenue (k€ in 2010) 417
Legal Structure:	Ltd.	Employees (Software/Others)	17/2	Software Exports (k€ in 2010) 0
Character of activities:	<ul style="list-style-type: none"> • Development • Trade, Distribution • Training, Education • Consulting • Research 			
Areas of specialisation:	<ul style="list-style-type: none"> • Commerce, services and tourism application • Economic software • WEB application • Telecommunication software • GIS 			
Areas of application:	<ul style="list-style-type: none"> • Banking / Insurance / Financial Acc. / Stock Exchange • Education & Training / Entertainment • Electronic Commerce • Web Applications / Online Information Services • Printing & Publishing / Advertising • Manufacturing / Retail / Trading & Distribution 			
Company Profile				
We are a team of engineers and consultants with more than 10 years experience in banking IT and e-learning, with a robust knowledge of best practices and state-of-the-art techniques (SOA and SaaS)				
Own Products				
<ul style="list-style-type: none"> • Riemann Provisions Management System– Corporate Performance Rating and IFRS Provisions Calculations • Payfiles –Secure Batch Payment Upload, Validation and Workflow Management • ITG – Contract Repository and Project Workflow Management for Bank IT Departments • I-Know Learning Management System – On-line Corporate Training Platform 				
Software Projects and Services				
<ul style="list-style-type: none"> • Flexcube Core Banking System Implementation support, Banca Transylvania, Romania (2011-ongoing) • CNPAS (National Pensions Organization) Pension Upload and Payment Management, Banca Romaneasca Romania (2011 ongoing) • Flexcube Core Banking System Production Support EFG Eurobank Belgrade ad, Serbia (2008-ongoing) • Provisions Management System Implementation, Emporiki Bank Romania (2011 ongoing) • Project Release Management System Implementation, Bancpost Romania (2010 ongoing) • CNPAS (National Pensions Organization) Pension Upload and Payment Management, Banpost Romania (2009) • Corporate Customer Payroll Upload and Payment Management, Banpost Romania (2009) • Corporate Customer Payroll Upload and Payment Management, Banca Romaneasca Romania (2009) 				
Services Offered				
<ul style="list-style-type: none"> • Software development: design, analysis, programming, testing, Q&A,deployment, support, consulting, project management • Flexcube Consulting, Implementation Support, Parameterization Support, Fine Tuning 				
Technical Expertise				
<ul style="list-style-type: none"> • Hardware: PC • Operating Systems: Windows, Unix, Linux • Software: Database design/administration: MS SQLServer, MySQL, Oracle Programming Languages: C, C++, C#, Java, PL/SQL Web Languages: ASP, CSS, DHTML, HTML, JSP, Java Script, VB Script, XML ,XSL Web Technologies: Applets, EJB, J2EE, Servlets, Sockets, Web Services Operating Systems: Windows NT/2000, Windows 2000 Server, Windows XP, Linux, Unix, eCos Web/Applications Servers: Apache, BEA WebLogic, Oracle AS Development Tools: Microsoft Visual Studio, Jbuilder, JDK, Rational Rose 				
Aims, cooperation fields and forms				
<ul style="list-style-type: none"> • Looking local Banks with Flexcube implementations to provide consulting and support services • Looking to scope and execute innovative projects in Banking IT and e-Learnig for banks in the region 				
Certification:	Ranked no. 2 in the "2009 Best Companies in Romania" (Small business in Research & Development and Consulting), organized by the Bucharest Chamber of Commerce and Industry			
Markets:	Romania, South East Europe, European Union			
High Speed Data Communication Links: 10 Mbit				