


Dorsum Software						
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	International Sales Director Contact: Operations Manager		Foldesi Laszlo Serban Mirela			
	Established in:	2006	Social capital (€)	2,500	Software Revenue (k€ in 2010)	9,000
	Legal Structure:	Ltd.	Employees (Software/Other)	100/20	Software Exports (k€ in 2010)	1,000
Character of activities:	<ul style="list-style-type: none"> • Development • Training, Education • Consulting • Trade, Distribution 					
Areas of specialisation:	<ul style="list-style-type: none"> • Specialised application (public institution, financial, e-commerce) • Economic software • WEB application 					
Areas of application:	<ul style="list-style-type: none"> • Banking / Insurance / Financial Acc. / Stock Exchange • Education & Training / Entertainment • Public Admin. / Office Automation • Web Applications / Online Information Services 					
Company Profile						
<p>Dorsum Software is the Romanian subsidiary of Dorsum Joint-Stock Company, one of the main market participants in the East European IT sector for the Financial Market. Since its foundation in 1996, the company has demonstrated a continuous and dynamic development both with the respect to the increase in the number of its clients and its product development and revenues. We offer complex IT systems for bank treasuries, insurance companies, pension funds, mutual funds and securities trading companies.</p>						
Own Products						
<ul style="list-style-type: none"> ClavisAsset - Trust Administration System ClavisBank - Private Banking and Distribution Software ClavisTreasury - Banking Treasury Back Office Management ClavisCustody - Banking Custody and Depositary Activity ClavisBroker - Security Back Office System ClavisPension - Pension Fund Management Solution ClavisRisk - Risk Management Sub-system ClavisFactoring - Factoring Software 						
Software Projects and Services						
<p>Dorsum Group has more than 100 projects in the financial sector in different countries. The major customers are OTP Bank, Erste Bank, ING Bank, CITIbank, Millenium Bank, Generali Insurance, Allianz Bank, Banca Intesa, Unicredit, MKB Bank, Raiffeisen Bank and other Financial institutions.</p>						
Services Offered						
<p>Implementation of the product to the customers specific needs (support of the easy of use of the system, ensure the appropriate adoption of the relevant client requirements and needs) The expert services incorporate the following activities: analysis in connection with the business requirements, consultancy activities, system parameterisation, maintenance, guarantee, development, implementation of software version change, training, etc</p>						
Technical Expertise						
<ul style="list-style-type: none"> • Hardware: Hardware independent products • Operating Systems: Windows, Unix, Linux and other • Software: Technologies used: Java- J2EE, Sysbase Power Builder Database: Oracle, Microsoft SQL Application Server: Oracle Weblogic, IBM WebSphere, JBoss 						
Aims, cooperation fields and forms						
<p>Establishing long term partnerships for providing integrated quality applications to banks, asset management companies, insurance companies, pension funds, securities trading companies etc. Finding partners in selling and implementing our products emerging markets.</p>						
Certification: ISO 9001:2000 standard certificate						
Markets: Romania, Hungary, Bulgaria						
High Speed Data Communication Links: Optical fiber, 100mbps metropolitan/ 10mbps extern,						